

# Grow Your Business Without Growing Your Payroll



As your business grows, so should your profits...right? Unfortunately that not always the case and it's frustrating to see all your additional cash go toward larger and larger payroll. With a focus on productivity, you can grow sales with the same team you have in place now to contain costs and increase profits.

## Productivity is the key

Microsoft Dynamics provides the foundation to automate and connect the full range of business management functions from first contact with customers to collections. Microsoft Dynamics gives you the power to:

- Automate manual processes so that employees spend their time on productive tasks rather than manually keying in data.
- Centralize information so that employees find the information that they need, without searching multiple systems.
- Turn business data into actionable insight to make smart decisions quickly.

When your people focus on sales and service, rather than on chasing information and juggling applications, they'll get more done.

The accounting program and spreadsheets you used in the past to manage payable, receivables, inventory and payroll can't support the larger task of optimization as your business grows. Balancing all of the variables in your business and matching them to your resources goes beyond manual processes.

Automation can eliminate bottlenecks, improve order processes and minimize both handling time and overhead. And, because Microsoft Dynamics works like and within Microsoft Office, there's less training and better cross-department communication.

Microsoft Dynamics empowers your people to be more productive and enables your systems to adapt as you grow, while delivering the insight you need to respond quickly in an ever-changing world. With systems that support productivity, you can grow profits at the same time you grow revenue.



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